

**AMENDMENT NO. 1  
TO AGREEMENT BETWEEN SANTA FE COUNTY  
AND PHYSIO CONTROL, INC.**

**THIS AMENDMENT** is made and entered into this 21<sup>st</sup> day of August 2017, by and between **Santa Fe County**, hereinafter referred to as "County," and **Physio Control, Inc.** hereinafter referred to as the "Contractor".

**WHEREAS**, on July 29, 2016, the County and Contractor entered into Agreement No. 2017-0018-FD/MM; and

**WHEREAS**, the agreement (Agreement No. 2017-0018-FD/MM) between the County and Contractor consists of two documents: an *Addendum To Physio-Control's Quote 00041094* and *Physio-Control's Quote 00041094 with General Terms for all Products, Services and Subscriptions and Additional Terms and Conditions for Purchase and Sale of Service Plans*, collectively referred to herein as the "Agreement"; and

**WHEREAS**, the term of the Agreement is three years and provides for the Contractor's provision of several products and maintenance services for the Santa Fe County Fire Department; and

**WHEREAS**, the County and Contractor wish to amend the Agreement to include two additional product maintenance services, the cost for which are described in *Physio-Control's Quote 00089241* attached hereto, and decrease the quantity of two service products that are no longer serviced by the Contractor.

**NOW, THEREFORE, IT IS MUTUALLY AGREED AS FOLLOWS:**

1. A provision "M" is inserted into the *Addendum to Physio-Control's Quote 00041094* to read:

**M. Amendments**

This Agreement may not be modified, altered, changed, or amended orally but, rather, only by an instrument in writing executed by the parties hereto. Physio-Control acknowledges and agrees that the County shall not be responsible for any changes to any provision of this Agreement unless such changes are set forth in a duly executed written amendment.

2. The Agreement (*Quote 00041094*) is modified by decreasing the quantity from 15 to 14 of product **LP500-OSPMLITH-1** and decreasing the quantity from 15 to 14 of product **LP500-OSPMNB** and thereby decreasing the total price for these two products from \$13,812.00 to \$12,894.00 and decreasing the total price for all products listed in the Agreement from \$138,937.40 to **\$138,016.40**.

3. The Agreement is modified by adding the two service products whose costs are described in the *Physio-Control's Quote 00089241*. *Physio-Control's Quote 00089241* lists the two service products that Contractor will provide in years two and three of the Agreement. These services and their costs are as follows:


Product	Quantity	Unit Sales Price	Total price (years 2 & 3)
LP 1000 OS PM (multi-yr disc.)	1	\$376.20	\$752.40
LP 1000 OS PM (POS multi-yr disc.)	1	\$335.60	\$673.20
Total:			\$1,425.60

4. With this Amendment No. 1 the total price for Contractor's the three-year service plan is **\$139,442.00**.

5. All other provisions of the Agreement not amended or modified by this Amendment No. 1 shall remain in full force and effect.

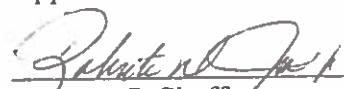
**IN WITNESS WHEREOF**, the parties have duly executed this Amendment as of the last date of execution by the parties.

**SANTA FE COUNTY:**

  
Katherine Miller  
Santa Fe County Manager

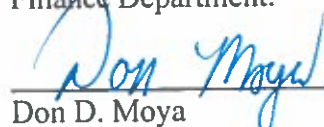
8-21-17  
Date

Approved as to form:

  
Gregory S. Shaffer  
Santa Fe County Attorney

8-1-17  
Date

Finance Department:

  
Don D. Moya

8-8-17  
Date

Finance Director

CONTRACTOR:

[Signature]  
(Signature)

8/11/2017  
Date

By: Gloria Chow  
(Print Name)

Its: Physio Control Pricing Analyst  
(Print Title)

Please Select One:

☒ MY COMPANY USES A PO SYSTEM-please acknowledge the following:

On all orders \$5,000 or greater before applicable freight taxes, a hard copy purchase order, referencing the quote number, is required. (If under \$5,000, a purchase order number is sufficient. Please provide purchase order # here \_\_\_\_\_)

☐ MY COMPANY DOES NOT USE A PO SYSTEM-section below must be completed prior to order submission.

**BILLING ADDRESS**

Address 35 Camino Justicia

City Santa Fe State NM

Zip Code 87508

A/P Email \_\_\_\_\_

Phone Number 505 992-3010

Signature Required For Non-PO using:

Physio-Control Inc. Requires Written Verification Of This Order.

The Undersigned is Authorized To Place This Order in Accordance With The Terms and Prices Denoted Herein.

AUTHORIZED SIGNATURE

Katherine Miller

NAME

TITLE

Santa Fe County Manager

DATE

**SHIPPING ADDRESS**

Address 35 Camino Justicia

City Santa Fe State NM

Zip Code 87508

A/P Email \_\_\_\_\_

Phone Number 505-992-3010

Please Check Applicable Tax Status:

☒ We are a Tax Exempt Entity  
(Tax Exempt Certificate Must Be Provided)

☐ We are Taxable Entity  
(Applicable Tax will be Applied at Time of Invoice)

Approved as to form or modify account information fill out the form found on the hyperlink provided.

Santa Fe County Attorney

By Don Mayo 8-2-17 <http://www.physio-control.com/account>

Date:

Don Mayo - SFC Finance Director 8-8-17

Reference Number TL/10180704/140105

Product	Product Description
LP1000-OSPM-2	LIFEPAK 1000 Service - 2 YEAR. On-site Preventative Maintenance. Annual Payments. On-Site Preventive Maintenance Coverage for LIFEPAK® 1000 Includes: -Services performed at customer's location by a Physio Control Technical Specialist -Annual Preventive Maintenance and inspections including quality assurance documentation -Discounts on accessories and disposables -Updates to the latest software versions -Preconfigured loaner device provided if needed -Battery Replacement Service -Replacement of adult electrodes at scheduled time of service due to expiration or failure
LP1000-OSPM-2-POS	LIFEPAK 1000 Service - 2 YEAR.

Quote Number  
00089241

THIS QUOTE IS VALID FOR 30 DAYS

Page 2