



NEW MEXICO DEPARTMENT OF HOMELAND SECURITY AND EMERGENCY MANAGEMENT  
FY 2016 STATE HOMELAND SECURITY GRANT APPLICATION

## PROJECT SUMMARY

**NAME OF JURISDICTION:** Santa Fe County

**DATE OF EMERGENCY OPERATIONS PLAN LAST UPDATE/REVIEW:** Click here to enter a date. 2015

TOTAL AMOUNT REQUESTED		
Project 1: Tactical Rescue Vehicle	Typed Team	\$283,848.00
Project 2:	Type of Project	\$0.00
Project 3:	Type of Project	\$0.00
Project 4:	Type of Project	\$0.00
Project 5:	Type of Project	\$0.00
Citizen Corps Project :		\$0.00
GRAND TOTAL AMOUNT REQUESTED:		\$283,848.00

- ★ All Regional, multi-agency, multi-jurisdictional, projects should obtain pre-approval from DHSEM Local Preparedness Program.
- ★ Coordination between the requesting agencies/jurisdictions must be coordinated with the assigned Preparedness Coordinator.



NEW MEXICO DEPARTMENT OF HOMELAND SECURITY AND EMERGENCY MANAGEMENT  
FY 2016 STATE HOMELAND SECURITY GRANT APPLICATION

**PROJECT ADMINISTRATIVE INFORMATION SHEET**

<b>Name of Applicant: (JURISDICTION)</b>		Santa Fe County			
<b>STATE VENDOR #</b>	54297	<b>DUNS #</b>	193057168	<b>CAGE #</b>	

**POINT OF CONTACT INFORMATION:** Project Manager, Chief Financial Officer, and Signatory Official must be three (3) different individuals.

**Project Manager:** *Individual who will operationally manage and coordinate the day-to-day Project activities*

First & Last Name: Martin Vigil

Address: 35 Camino Justicia

City: Santa Fe State: NM Zip Code: 87508

Phone: 505-992-3072

\*Other:

E-Mail: mavigil@santafecountynm.gov

**Chief Financial Officer:** *Jurisdiction's highest level financial officer, authorized to certify financial expenditures and records.*

First & Last Name: Carole Jaramillo

Address: 102 Grant Ave

City: Santa Fe State: NM Zip Code: 87504

Phone: 505-995-2780

\*Other:

E-Mail: cjaramillo@santafecountynm.gov

**Signatory Official:** *Jurisdiction's Chief Executive Governing Official*

First & Last Name: Katherine Miller

Address: 102 Grant Ave

City: Santa Fe State: NM Zip Code: 87504

Phone: 986-6200

\*Other:

E-Mail: kmiller@santafecountynm.gov

**SUPPLEMENTAL QUESTIONS:**

- Does the Jurisdiction have a multi-year training and exercise plan on file with DHSEM for calendar years 2015-2017? Yes
- Does the jurisdiction meet at least 85% of the NIMS Compliance Objectives based on the 2015 NIMS Assessment? Yes
- In 2015, did the jurisdiction conduct a shelter capability assessment, training needs assessment, EOC Exercise (minimum of a TTX), and NIMS Assessment visit? Yes
- Does the jurisdiction have any outstanding State Homeland Security Grant Program (SHSGP) funds from previous awards? No
  - If yes, does the jurisdiction have a plan in place, approved by DHSEM, to spend any outstanding SHSGP funds from previous awards? *\*Please attach your jurisdiction's spending plan to this application.* Click Here
- Did the completion of this SHSGP application include a multi-agency and/or multi-jurisdictional collaborative effort? Yes



NEW MEXICO DEPARTMENT OF HOMELAND SECURITY AND EMERGENCY MANAGEMENT  
FY 2016 STATE HOMELAND SECURITY GRANT APPLICATION

**CERTIFICATION SHEET:**

*Please read and check all boxes in agreement with Federal and State Guidance.*

- ☒ **ENVIRONMENTAL HISTORIC PRESERVATION** - Applicant understands that no project can be started (federal and/or matching funds) until an EHP review and approval is received from NMDHSEM. Any project having the potential to impact Environmental or Historical Preservation (EHP resources without the prior approval of DHSEM, including but not limited to communication towers, physical security enhancements, new construction, and modifications to building, structures and objects that are 50 years old or greater. Applicant must comply with all conditions placed on the project as the result of the EHP review. Any change to the approved project scope of work will require re-evaluation for compliance with these EHP requirements. Any activities that have been initiated without the necessary EHP review and approval will result in a non-compliance finding and will not be eligible for FEMA funding.
- ☒ **NATIONAL INCIDENT MANAGEMENT SYSTEM** - In accordance with HSPD-5, the adoption of the National Incident Management System (NIMS) is a requirement to receive Federal Preparedness assistance through grants, contracts, and other activities. By submitting this project proposal you and all participating entities are certifying that your locality/state agency is NIMS compliant.
- ☒ **EMERGENCY MANAGEMENT ASSISTANCE COMPACT (EMAC)** - All assets supported in part or entirely with FY 2015 HSGP funding must be readily deployable to support emergency or disaster operations per existing EMAC agreements. In addition, funding may be used for the sustainment of core capabilities that, while they may not be physically deployable, support national response capabilities such as Geographic/Geospatial Information Systems (GIS), interoperable communications systems, capabilities as defined under the mitigation mission area of the Goal, and fusion centers. The local and or tribal jurisdiction agree that all equipment purchased through this grant will be available to be shared and/or available for deployment through the Emergency Management Assistance Compact (EMAC) or the Intrastate Mutual Aid System (IMAS).
- ☒ Submission of the project proposal does not guarantee funding.
- ☒ **Failure to submit all required documents (i.e. EHP, Typed Team Validation, etc.) will result in an incomplete application and will not be reviewed.** Any project allocated funds will be required to complete the grant application, and check all proposed purchases against the Allowable Equipment List.

**SIGNATURE OF CONCURRENCE**

**\*Signature required by each of the named individuals on the previous page this application.**

**\*Project Manager:** Marta A. Vail **Date:** 3/4/16

**\*Chief Financial Officer:** Coulee Jaramilla **Date:** 3/14/16

**\*Signatory Official:** Katherine M. Jell **Date:** 3/16/16

Approved as to form  
Santa Fe County Attorney  
By: [Signature]  
Date: 3/14/16

NMDHSEM | PROJECT SUMMARY FY 2016

Coulee Jaramilla  
3/14/16



NEW MEXICO DEPARTMENT OF HOMELAND SECURITY AND EMERGENCY MANAGEMENT  
FY 2016 STATE HOMELAND SECURITY GRANT APPLICATION

### PROJECT INFORMATION

- ★ Submit one project information sheet for each project.
- ★ Attach the appropriate budget detail worksheet that corresponds to this Project.

#### PRIMARY AGENCY/DEPARTMENT PROJECT WILL BE SUPPORTING

Santa Fe County Sheriff's Office

Point of Contact:	Martin Vigil	Phone Number:	505-992-3072
Address:	35 Camino Justicia	Cell Phone:	505-670-0207
e-mail Address:	mavigil@santafecountynm.gov		

Name of Project:	Tactical Rescue Vehicle	* Project Number: <a href="#">Click Here</a>
------------------	-------------------------	--

Total Amount Allocated to:		ELIGIBLE AS LETPA	NIMS TYPED TEAM
Equipment:	\$ 283,848.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Planning:	\$	<input type="checkbox"/>	<input type="checkbox"/>
Training:	\$	<input type="checkbox"/>	<input type="checkbox"/>
Exercise:	\$	<input type="checkbox"/>	<input type="checkbox"/>
TOTAL AMOUNT REQUESTED	\$		
FOR THIS PROJECT:	283,848.		

- 1) Is an Environmental Historic Preservation Screening Form required?  
☐ YES ☒ NO  
a. If yes, attach completed form.
- 2) Does this project directly support a NIMS Typed Resource?  
☐ YES ☒ NO  
a. If yes, describe the NIMS Typed Resource including ID Number:  
b. Date of Purchase  
c. Condition of Resource  
d. Purchased with previous Federal Preparedness Grant funding?  
☐ YES ☐ NO
- 3) Does this project directly support a NIMS Typed Special Team?  
☒ YES ☐ NO  
a. If yes, describe the NIMS Typed Team including ID Number: 6-508-1006  
b. If yes, is the team validation letter attached? ☒ YES ☐ NO  
c. Is this project increasing the team's capability? ☒ YES ☐ NO
- 4) Did each agency/department submit a NIMS Compliance Worksheet including training matrix and roster?  
☒ YES ☐ NO



NEW MEXICO DEPARTMENT OF HOMELAND SECURITY AND EMERGENCY MANAGEMENT  
FY 2016 STATE HOMELAND SECURITY GRANT APPLICATION

**BASELINE: NEW OR ON-GOING PROJECT**

**CORE CAPABILITIES THAT WILL BE CREATED OR ENHANCED BY THE PROJECT**

★ *Prioritize the core capabilities below, you may select up to 3 core capabilities.*

- 1) Respond - On-Scene Security and Protection
- 2) Respond - Public Health and Medical Services
- 3) Choose an item.

<b>THIS PROJECT IS:</b>	<b>DEVELOPING OR ACQUIRING A NEW CORE CAPABILITY (NEW CAPABILITIES MUST BE DEPLOYABLE)</b>
-------------------------	--

**DESCRIPTION OF CAPABILITIES:** *If sustaining or maintaining a capability: Clearly identify what has been accomplished to date, if the project has been supported by federal funds in the past, the phase of the project this request represents, a description of the entire project and projected future steps/phases. If this is a new project, describe if the project will be a single phase, or if additional phases with future funding will be needed to complete the project.*

Single Phase

**GENERAL PROJECT DESCRIPTION:** *Describe the outcomes that will indicate the project has been successful. Outcome Includes - the ways in which the project has enhanced or developed the agency's capability or capacity to serve the public. What performance shortfalls will be corrected?*

The Santa Fe County Sheriff's Department provides SWAT Response throughout Santa Fe County. Currently the team maintains NIMS Typed Capability except Robotic & Specialty Vehicle Insertion. This project will significantly improve this Teams Operational Capabilities.

**COMMUNICATION EQUIPMENT:** *If you project includes communications equipment, describe how it will tie into existing communications system. Include planning for future system enhancements. Describe how this equipment will be interoperable statewide.*

N/A

**THREAT:** *Describe the threat in the applicant region. Has this been identified in the jurisdiction's local THIRA? If this is a new or emerging threat, describe how it was identified, including any real world incidents or responses.*

Our THIRA has identified an Active Shooter Incident as one of the most likely Human Caused threats in Santa Fe County. An Eight year investment in building Trauma Surge Capacity during Hostile Events has occurred. This Specialty Vehicle will become a critical platform for Rescue of Trauma Patients during such events.

**VULNERABILITY:** *Describe the current ability to respond to this threat and how this project will address this.*

The Southern part of Santa Fe County remains a significant gap in immediate Tactical Rescue intervention. Continued growth, large commercial businesses and numerous schools without immediate Tactical resources have been identified as a major vulnerability.

**CONSEQUENCE:** *Describe the consequences of not funding the project.*



NEW MEXICO DEPARTMENT OF HOMELAND SECURITY AND EMERGENCY MANAGEMENT  
FY 2016 STATE HOMELAND SECURITY GRANT APPLICATION

Continued Gap for the area.

**PROJECT NECESSITY:** *Explain how the project identifies and links to core capabilities that are currently unavailable in the region or jurisdiction(s); how the project has been vetted and/or endorsed regionally; how this proposal will reduce the risk. Please attach supplemental documentation to support this project (if applicable).*

The closest Tactical Rescue Vehicles are Santa Fe and Albuquerque, approximately a 45 minute response window to a large population base.

**NEW MEXICO STATE PREPAREDNESS REPORT:** *Explain how this Project supports the NM State Preparedness Report. Please reference the section and page number.*

This Project will meet the goals of the On-scene Security and Protection Core Capability. The State has identified a gap in Protecting Response Personnel. Page 81, Equipment.

**STATE OF NEW MEXICO THREAT HAZARD IDENTIFICATION RISK ANALYSIS (THIRA):** *Describe how this Project aligns with New Mexico's THIRA. Please reference the section and page number.*

The State THIRA has identified 10 sq. miles of critical infrastructure sites that will require protective measures. On-scene Security & Protection Core Capability; Explosive Devices. Pg 95.

**LAW ENFORCEMENT TERRORISM PREVENTION ACTIVITIES (LETPA):** *For LETPA projects, describe how it meets this requirement. Activities eligible for use of LETPA focused funds are outlined in the National Prevention Framework (and where capabilities are shared with the protection mission area, the National Protection Framework). See NOFO PAGE 27*

This Project will align with the Protection and Prevention Core Capability pg. 14 Response Mission Area.



NEW MEXICO DEPARTMENT OF HOMELAND SECURITY AND EMERGENCY MANAGEMENT  
FY 2016 STATE HOMELAND SECURITY GRANT APPLICATION

**MILESTONES:**

Identify milestones, by quarter, which will be achieved within the period of performance.

- ★ Limit responses to measurable milestones that are critical to this project.
- ★ Space provided will expand to allow adequate description and listing of tasks for each milestone.
- ★ Identify milestones that are relevant to this project, only to FY2016 SHSP funds, and only to the award period.
- ★ Milestones are to be measurable and attainable and will be the basis for future narrative reporting, including quarterly performance monitoring.

PROJECT MILESTONES	
QUARTER	MILESTONES
ONE	Obtain required County Budget processes once the final sub-grant agreement is received.
TWO	Place order with vendor
THREE	Continue quarterly financial reporting.
FOUR	Obtain delivery of vehicle, make operational with Inter-operable communications equipment. Prov training on vehicle.



NEW MEXICO DEPARTMENT OF HOMELAND SECURITY AND EMERGENCY MANAGEMENT  
FY 2016 STATE HOMELAND SECURITY GRANT APPLICATION

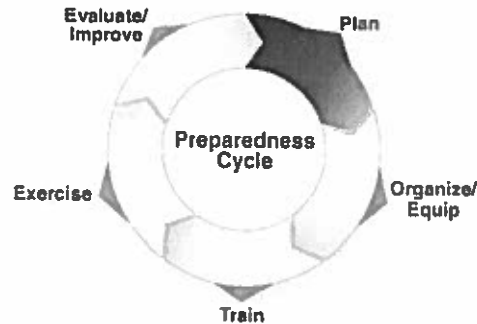
**PLANNING, ORGANIZATION, EQUIPMENT, TRAINING, EXERCISE (POETE):**

★ Utilizing the POETE method, describe in detail how this project will be implemented.

★ Click the link below to visit FEMA's website on the Preparedness Cycle

✚ <https://www.fema.gov/national-preparedness-cycle>

✚ <http://www.thiraresourcehub.com/spr--poete.html>



<b><u>Planning:</u></b>	Choose an item.
	Describe how this project will sustain or increase this level Planning for our Mass Casualty Response in Hostile Environments started 8 years ago. Inter-agency operational planning has included Law Enforcement, Fire, Schools. Local Government as well as State Partnerships, Federal and Tribal Agencies have occurred.
<b><u>Organization:</u></b>	Choose an item.
	Describe how this project will sustain or increase this level This project will improve Operational Capability of the Santa Fe County Sheriff's Dept. SWAT Team Responder Protection during hostile events will improve for both Police and Fire/EMS.
<b><u>Equipment:</u></b>	Choose an item.
	Describe how this project will sustain or increase this level Providing for an Ballistic Protective Medical Evacuation/Tactical Deployment Vehicle will fill one significant THIRA gap.
<b><u>Training:</u></b>	Choose an item.
	Describe how this project will sustain or increase this level Training will occur for operators, team member on tactical insertion and medical evacuation by Fire/EMS. A four hour joint training has been provided to all field personnel over the past two years in MCI Response during Hostile Environments.
<b><u>Exercise:</u></b>	Choose an item.
	Describe how this project will sustain or increase this level Warm Zone Operations Functional Exercises between the Sheriff's Dept. and the County Fire Department are already planned for 2016-2017.





NEW MEXICO DEPARTMENT OF HOMELAND SECURITY AND EMERGENCY MANAGEMENT  
FY 2016 STATE HOMELAND SECURITY GRANT APPLICATION

**SUSTAINMENT:**

- ★ Identify how your jurisdiction plans to maintain, sustain and enhance the capabilities for this project.

*Explain the long-term approach to sustaining and maintaining the capabilities created or enhanced by this project.*

The Departments normal operating budget will continue to include funding to maintain the SWAT Team. Fuel, maintenance, insurance and mechanisms to allow for out of County deployments will occur.

*Who will be responsible to maintaining the capabilities created or enhanced by this project?*

The Santa Fe County Sheriff's Department.

*How will you replace equipment, update plans, maintain training, or follow through with exercises?*

Using our normal Emergency Management Strategic Multi-year Planning Process.

*Any additional sources of funding to be used, other than Federal Preparedness Grant programs; i.e. State Homeland Security Grant Program or the Emergency Management Performance Grant Program.*

None

*What are your jurisdictions future plans or milestones for sustaining the project?*

Include within the Departments Vehicle Replacement Program.

**FUNDING:**

- 1) Will your jurisdiction accept partial funding for this Project? ☐ YES ☒ NO

- a. If you answered yes, please provide the partial amount of funding that is acceptable. Attach a spending plan if applicable. \$\_\_\_\_\_

*Describe all recent funding attempts for this project. Has this project or any portion of this project been supported by any funding sources other than the SHSGP? If yes, please provide a detailed description of the amount(s) that were funded and the outcome or status of the project. Include all local funds, federal preparedness grants and other available grants that have been applied for?*

Same project was included in previous SHSGP Application-Not Funded

*Describe how your jurisdiction will clearly identify the approach and plans for future funding sources for sustaining and maintaining resources and capabilities supported for this project.*

We will use the existing County Budget Process for sustaining & maintaining this project.



NEW MEXICO DEPARTMENT OF HOMELAND SECURITY AND EMERGENCY MANAGEMENT  
FY 2016 STATE HOMELAND SECURITY GRANT APPLICATION

PROJECT #:

National Incident Management System (NIMS) Compliance Form

- ★ *This NIMS Compliance Form MUST be completed by EACH agency/department requesting or benefiting from funding.*
- ★ *All applicants must attach the requesting department/agency's training matrix, department roster and any policies that are set in place to ensure the jurisdiction maintains NIMS compliance.*

- *In Federal Fiscal Years 2005-2015, all recipients of (and those receiving direct benefit from) federal preparedness funding are required to comply with the National Incident Management System (NIMS) requirements.*
- *If your agency/department cannot verify compliance with all listed NIMS requirements, you will not be eligible to receive or benefit from the FY2015 Homeland Security grants*
- *If you have questions about NIMS compliance contact the State NIMS Point of Contact, Donald Mathiasen, 505.476.0869 or at [Donald.Mathiasen@state.nm.us](mailto:Donald.Mathiasen@state.nm.us)*

- ★ *Please CHECK THE BOX next to each action your organization has completed.*

✓ NIMS Adoption Implementation Objectives

- ☒ Did your agency/department formally adopt NIMS?
- ☒ Did your agency/department designate a NIMS POC (point of contact)?
- ☒ Ensure that your agencies/departments that is receiving Federal preparedness funds (or benefit from) are NIMS compliant?

✓ Planning Implementation Objectives

- ☒ Does your agency/department assist in the revision of the Emergency Operations Plans to incorporate NIMS components, principles and policies?
- ☒ Does your agency/department assist in the promotion and develop intrastate and interagency Mutual Aid Agreements and assistance agreements for your jurisdiction?

✓ Training Implementation Objectives

- ☒ Training Matrix for the completion of the following (*Must attach training matrix for your agency/department*)
  - IS - 100b (Intro to ICS)
  - IS - 200a (ICS)
  - ICS - 300 (ICS – classroom only)
  - ICS - 400 (ICS – classroom only)
  - IS - 700a (Intro to NIMS)
  - IS - 701a (Intro to Multi-Agency Coordination System)
  - IS - 702a (Public Information Systems/NIMS)
  - IS - 703a (NIMS Resource Management)
  - IS - 706 (NIMS Intrastate Mutual Aid)
  - IS - 800b (National Response Framework)

- ✓ ☒ Agency/Department Roster for required Training (*Must attach*)



NEW MEXICO DEPARTMENT OF HOMELAND SECURITY AND EMERGENCY MANAGEMENT  
FY 2016 STATE HOMELAND SECURITY GRANT APPLICATION

✓ **Exercises Implementation Objectives**

- ☒ Does your agency/department incorporate NIMS concepts and principles into all training/exercises?
- ☒ Does your agency/department assist in the planning and/or participate in an all-hazards exercise program (Homeland Security Exercise and Evaluation Program)?
- ☒ Does your agency/department incorporate corrective actions (identified in exercises) into preparedness and response plans and procedures?

✓ **Communications and Information Management**

- ☒ Does your agency/department use plain language and common/consistent terminology? It is required that plain language be used for multi-agency, multi-jurisdiction and multi-discipline events, such as major disasters and exercises. (NIMS Alert 06-09)
- ☒ Does your agency/department present consistent and accurate information during an incident or event (common operating picture)?

✓ **Resource Management**

- ☒ Does your agency/department inventory resource assets?
- ☒ Does your agency/department ensure interoperability of equipment, communications, and data?
- ☒ Does your agency/department utilize resource typing for intrastate/interstate mutual aid requests?
- ☐ Does your agency/department initiate credentialing system?

✓ **Command and Management**

- ☒ Does your agency/department implement ICS (manage all events/incidents using ICS)?
- ☒ Does your agency/department coordinate response objectives through use of integrated Multi-Agency Coordination Systems (MACS/EOCs)?
- ☒ Does your agency/department institutionalize Public Information (Joint Information Systems and Joint Information Centers) during an incident or planned event?
- ☒ Does your agency/department ensure Public Information procedures and processes can gather, verify, coordinate and disseminate information during an incident or planned event?

**SIGNATURE OF CONCURRENCE**

Agency/Department: Santa Fe County Sheriff's Office Date 3-4-16  
Name of Signatory Official: Robert A. Garcia  
Title: Sheriff  
Signatory Official: [Signature]  
Office of Emergency Management: Santa Fe County Date 3/1/16  
Name of EM Signatory Official: MARTIN VIGIL  
Title: Director  
EM Signatory Official: [Signature]



Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201  
PH (413) 443-7359 – FAX (413) 445-7865

## Quotation 10754A


Quotation Date: 01/28/16  
Tax ID #: 04-2719777

<b>SALVA</b>  Santa Fe County Sheriff's Ofc. 35 Camino Justicia Santa Fe, NM 87508	<b>Estimated Completion Date:</b> Approx. 240+ Days, ARO	<b>F.O.B.: Destination</b>	
	<b>Ship Via: Common Carrier</b>		
	<b>Payment Terms: Lenco GSA Contract GS-07F-0390M 1122 Program</b> <b>Lenco Does Not Collect Tax or Register Vehicles with DMV</b>		
<b>Inspection &amp; Acceptance: At Lenco Factory, Pittsfield, MA</b>			
<b>Terms and Conditions: Net 30 Days - Transfer of Certificate of Origin Upon Receipt of Payment</b>			
<b>Item:</b>	<b>Product #</b>	<b>Commercial</b>	<b>Net Price</b>
Lenco BearCat (4WD, Rotating Hatch; Counter Balanced)	BC55003	\$207,698.00	\$198,793.00
US State Department Armor Level E			
<b>Options:</b>			
BearCat G3 4-Wheel Off-Road Upgrade Pkg w/Run-Flats	BC3WOFFRD	36,524.00	34,958.00
Diesel Engine, 6.7L Turbo	BCDLEN	8,494.00	8,130.00
Rear A/C - Heating System: Auxiliary	BCAC	2,000.00	1,914.00
Intercom System; Inside to Outside	BCINT	3,000.00	2,871.00
Whelen Liberty LED Light Bar (Installed)	BCLED	3,055.00	2,924.00
Front Mounted Receiver with Ram Post and Plate	BCFRAM	4,701.00	4,499.00
Electric Power Winch (Deletes Front Storage Area on Bumper)	BCWNCH	5,896.00	5,643.00
Back up Camera System with Monitor	BCBU	2,400.00	2,297.00
4-Door Configuration	BC4DR	8,210.00	7,858.00
(2) Roof Mounted Remote Control Spotlights	BCRCSL	2,098.00	2,008.00
Heated Windshield Upgrade	BCHGW	<u>2,250.00</u>	<u>2,153.00</u>
<b>Net Savings \$12,278</b>		<b>\$286,326.00</b>	<b>\$274,048.00</b>
		FOB Santa Fe, NM	<u>9,800.00</u>
	<b>Total Cost of (1) Lenco BearCat FOB Santa Fe, NM</b>		<b><u>\$283,848.00</u></b>
<b>Specifications Subject to Change</b>		<b>PROPRIETARY</b>	

### **WARNING: Information Subject to Export Control Laws**

The technical data in this document is restricted by the Arms Export Control Act (Title 22, U.S.C., Sec 2751, et seq.) or the Export Administration Act of 1979, as amended, Title 50, U.S.C., App. 2401 et seq. and which may not be exported, released or disclosed to non-U.S. persons (i.e. persons who are not U.S. citizens or lawful permanent residents ["green card" holders]) inside or outside the United States, without first obtaining an export license. Violations of these export laws are subject to severe civil, criminal and administrative penalties.

THE WRITTEN APPROVAL OF THE DIRECTORATE OF US DEFENSE TRADE CONTROLS AND LENCO INDUSTRIES, INC. MUST BE OBTAINED BEFORE RESELLING, TRANSFERRING, TRANSSHIPPING, OR DISPOSING OF A DEFENSE ARTICLE TO ANY END USER, END USE OR DESTINATION OTHER THAN AS STATED ON THIS LENCO QUOTE OR THE SHIPPER'S EXPORT DECLARATION IN CASES WHERE AN EXEMPTION IS CLAIMED UNDER THIS SUBCHAPTER ITAR 123.9(A).

<b>WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE</b>	
<b>ACCEPTANCE OF PROPOSAL</b> — The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.	<b>LENCO INDUSTRIES INC.</b>
<b>Authorized Signature</b> _____ Please sign and return	<b>Authorized Signature</b>  James J. Massery

Thank You

# LENCO

## ARMORED VEHICLES

Protecting Our Nation's Defenders™

Effective Date: Pending

**BearCat Official GSA Net Price List w/ Option Prices**

**LENCO CONTRACT # GS-07F-0390M - Contract End Date June 30, 2017**

**Schedule Number 084 SIN #426 5B**

**Qty/Vol Discount: .5% for (5) or 1% for (10) (OFF Base Price)**

**Item:**

**Lenco BearCat (4WD, Rotating Hatch; Counter Balanced)**

V10 Gasoline Engine is Standard

US State Department Armor Level E

**L. E. Electric Options:**

Diesel Engine, 6.7L Turbo

(2) Rear Area Electric Fans

AC-DC Power Inverter 2K Watt w/ Battery Charge Feature

Back up Camera System with Monitor

Electric Power Heated Mirrors

Electric Power Winch (Bumper or Modular)

Explosive Gas Detection System

Heated Windshield Upgrade

High Intensity Driving Lights in Front Bumper

Intercom System; Inside to Outside

Kussmaul Super Eject Deluxe (Requires BCPINV36)

On Board SCBA System/Includes Bottled Air & Inside Attach Points

Radiation Detection Package

Radio Prep Package (1) Max (2)

Rear A/C-Heating System: Auxiliary

Rear Independent A/C Heating System--High Capacity

Roof Mounted Remote Control Spot Light (1) Max (4)

Thermal Image & Color Camera w/2 Flat Screen Monitors w/Brush Guard

VSP Style Low Profile & Scene Lighting Pkg (8 mini fwd-4 Per side wall)

Whelen Liberty LED Light Bar (Installed)

**L.E. Interior Options:**

Extreme Heat Reducing Insulation & Sound Reduction Pkg

Ford F550 Service Manuals

Seat Belts Rear Bench Seats

**L.E. Exterior Options:**

**BearCat G3 4-Wheel Off-Road Upgrade Pkg w/Run-Flats**

Run-Flat Tires: Set of (6)

19.5" Spare Tire with Run Flat

Run-Flat Tires for 22.5" Tire and Wheel Upgrade

22.5" Tire and Wheel Upgrade

22.5" Spare Tire with Run Flat

40" Spare Tire with Run-Flat

(1) 7" Vertical GunPort Upgrade

4-Door Configuration (Rear Flip Seats Included)

Ballistic Skip Round Shield (w/Kevlar from Running Board to Ground/2 recommended)

Ballistic Skip Round Shield (Ballistic Steel Protection For Oil Filter/Oil Pan/Transm Pan)

Exterior Equipment Storage Compartment (Armored/Paddle Lock)

Front Mounted Receiver with Ram Post and Plate

Hydraulic Ram Upgrade

Gas Injector Unit

4 Way Ram Camera with 4 Way Monitor and Audio

High Gloss Exterior Paint (CARC is Standard)

Plasma Rope (1)

Rear Tow Hitch Receiver

Spec Rest Sniper System

Bedrock Paint

**BearCat Gen II Military Style Cupola and Mechanical Turret System**

2-Mid Back Seats in Rear (Bench Seats Shortened)

**BearCat G4 Off-Road Pkg w/RunFlats/4-Dr/Lg Tinted Windows/2-Rear Seats**

**PROPRIETARY**

Product #	Commercial	GSA Net Price
BC55003	\$ 207,698.00	\$ 198,793.00
BCDLEN	\$ 8,494.00	\$ 8,130.00
BC2RELFAN	\$ 313.00	\$ 300.00
BCPINV36	\$ 5,686.00	\$ 5,442.00
BCBU	\$ 2,400.00	\$ 2,297.00
BCMIR	\$ 1,576.00	\$ 1,508.00
BCWNCH	\$ 5,896.00	\$ 5,643.00
BCDRG	\$ 5,250.00	\$ 5,025.00
BCHGW	\$ 2,250.00	\$ 2,153.00
BCHIDL	\$ 1,400.00	\$ 1,340.00
BCINT	\$ 3,000.00	\$ 2,871.00
BCKUSS	\$ 987.00	\$ 945.00
BCSBA	\$ 26,850.00	\$ 25,699.00
BCRAD	\$ 5,250.00	\$ 5,025.00
BCINSRA	\$ 525.00	\$ 502.00
BCAC	\$ 2,000.00	\$ 1,914.00
BCAC-IND	\$ 10,200.00	\$ 9,763.00
BCRCSL	\$ 1,050.00	\$ 1,004.00
BCTI	\$ 30,000.00	\$ 28,714.00
BCVSPL	\$ 4,250.00	\$ 4,068.00
BCLED	\$ 3,055.00	\$ 2,924.00
BCEXHT	\$ 2,136.00	\$ 2,044.00
BCFMNL	\$ 475.00	\$ 455.00
BCSBLT	\$ 1,300.00	\$ 1,244.00
BC3WOFFRD	\$ 36,003.00	\$ 34,958.00
BCRF6	\$ 6,300.00	\$ 6,030.00
BCSTRF	\$ 2,150.00	\$ 2,058.00
BCRF225	\$ 7,400.00	\$ 7,083.00
BCTWU	\$ 9,194.00	\$ 8,800.00
BCSTRF2	\$ 2,761.00	\$ 2,643.00
BC40STRF	\$ 5,176.00	\$ 4,954.00
BCGP7	\$ 159.00	\$ 152.00
BC4DR	\$ 8,210.00	\$ 7,858.00
BCBSRS	\$ 1,500.00	\$ 1,436.00
BCBSRS	\$ 1,500.00	\$ 1,436.00
BSCOMP	\$ 3,155.00	\$ 3,020.00
BCFRAM	\$ 4,700.00	\$ 4,499.00
BCHYDRAM	\$ 5,725.00	\$ 5,480.00
BCGIU	\$ 7,147.00	\$ 6,841.00
BCRC	\$ 25,000.00	\$ 23,928.00
BCHGP	\$ 7,000.00	\$ 6,700.00
BCPLAS2	\$ 525.00	\$ 503.00
BCRTOWR	\$ 1,050.00	\$ 1,005.00
BCSRESTSS	\$ 2,079.00	\$ 1,980.00
PCPJ	\$ 2,150.00	\$ 2,058.00
BCMTUR	\$ 19,500.00	\$ 18,664.00
BCMBS	\$ 1,600.00	\$ 1,579.00
BCG4	\$ 49,800.00	\$ 47,665.00

Advanced BMI MRAP Gunner's Seat	BCBMIGS	\$ 1,550.00	\$ 1,484.00
Blast Seat (Each)	BCBSEATS	\$ 3,150.00	\$ 3,015.00
Gun Mount for either 240 or .50 w/Pedestal/Gasket/Armor Shield	BCGMT240	\$ 8,350.00	\$ 7,992.00
Military Style Cupola w/Ballistic Windows & Mechanical Turret System	BCMCUPOLA	\$ 27,500.00	\$ 26,321.00
Floor Jack 3.5 Tons with Lug Wrench	BCFLJ	\$ 895.00	\$ 857.00
Supplemental Floor Armor/Blast Shield	BCSFA	\$ 5,500.00	\$ 5,264.00
<b>BearCat VIP, SUV Pkg</b>	BCVIPSUV	\$ 38,900.00	\$ 37,233.00
Emergency Escape Hatch (Ceiling Mounted for VIP)	BCEEH	\$ 3,575.00	\$ 3,422.00
<b>BearCat EXT</b> (Not Available with G3 or Military Cupolas)	BXL	\$ 13,000.00	\$ 12,443.00
<b>BearCat MedEvac</b> (4) Litter Pkg (War zone design)	BCMEDEVAC	\$ 20,715.00	\$ 19,827.00
<b>BearCat MedEvac</b> LASD TEMS Version	BCMEDLASD	\$ 20,715.00	\$ 19,827.00
Single Side Personnel Door w/Window/Gunport	BCSSPD	\$ 5,224.00	\$ 5,000.00
Light Weight Assault Litter	BCLWAL	\$ 1,306.00	\$ 1,250.00
Trauma Lighting (6) Overhead Dome White w/Hi/Lo/Red (Incl w/Med Pkgs)	Non Contract	\$ 2,500.00	\$ 2,500.00
<b>BearCat EOD Pkg/Robot Deployment Door/Truck Extension/Raised Roof</b>	BCEOD	\$ 29,254.00	\$ 28,000.00
Front Mtd Hydraulic Robot Lift/Delivery Platform/Winch (requires 22.5s or G3)	BCFMHYRO	\$ 7,836.00	\$ 7,500.00
Work Counter/Control Station w/Swivel Seat/Lumbar Support	BCWKCT	\$ 5,224.00	\$ 5,000.00
4-Channel DVR 160 GR	BC4CHDVR	\$ 1,828.00	\$ 1,750.00
17" Flat Panel LCD Monitor	BC17FPLCD	\$ 1,828.00	\$ 1,750.00
24-Volt Conversion System; 2-Cycle Batteries - CROWS	BC24VCSYS	\$ 13,060.00	\$ 12,500.00
Intergration of Cust Supplied Monitor/Computer Component	BCCUSTMON	\$ 1,567.00	\$ 1,500.00
Intergration of Cust Supplied Fiber Optic Spool/Ground Mt & Roof Lead	BCCUSFIBR	\$ 3,657.00	\$ 3,500.00
Mounting Plates for Customer Supplied Air Packs (3)	BCCUSTAIR	\$ 784.00	\$ 750.00
Pan/Tilt 26X NTSC Color Camera w/Joystick/Monitor	BCPANTILT	\$ 19,329.00	\$ 18,500.00
Telescoping Mast System; 10' w/Compressor & Proximity Switch	BCTELMAS	\$ 20,896.00	\$ 20,000.00
<b>Fire Apparatus</b>			
Water Monitor with Joy Stick (Multi-use to include Fire Application)	Non Contract	\$ 36,550.00	\$ 34,983.00
<b>LRAD (Lenco is a reseller)</b>			
LRAD 300	Non Contract	\$ 18,320.00	\$ 18,320.00
LRAD 450	Non Contract	\$ 22,747.00	\$ 22,747.00
LRAD Wiring Kit (For Internal controls)	Non Contract	\$ 2,450.00	\$ 2,450.00
LRAD Side Rail Mount	Non Contract	\$ 1,786.00	\$ 1,786.00
LRAD Hatch Lock Mount	Non Contract	\$ 2,513.00	\$ 2,513.00
<b>ReconRobotics - Recon Scout Robots (Lenco is a reseller)</b>			
Throwbot XT Audio Kit	Non Contract	\$ 14,995.00	\$ 14,995.00
Recon Scout XL Kit	Non Contract	\$ 14,995.00	\$ 14,995.00
SearchStick Pole	Non Contract	\$ 2,000.00	\$ 2,000.00
Command Monitoring Station	Non Contract	\$ 5,495.00	\$ 5,495.00
Molle Bag (Black or Camo)	Non Contract	\$ 159.00	\$ 159.00
<b>AgileMesh (Lenco is a reseller)</b>			
Armored Vehicle Kit-LENCO	LENCO-AVK	\$ 7,700.00	\$ 7,700.00
Agiletility Software Suite	AS1500G2	\$ 995.00	\$ 995.00
Sentinel I - Hardened Camera Station	AV7015G2	\$ 12,525.00	\$ 12,525.00
Car Kit	AV4310G2	\$ 4,850.00	\$ 4,850.00
Command Vehicle Kit + Bridge Dual Video	AV9520G2	\$ 10,900.00	\$ 10,900.00





Posted May 6, 2011

# Deputies: Armored Vehicle Saves Lives

By Elizabeth Piazza  
The Daily Times

FARMINGTON, N.M. (AP) - When San Juan County Sheriff's Deputy Dave McCall stared down the barrel of an AK-47 semi-automatic rifle, his first instinct was to duck.

"Even though you have armored glass in front of you, it was still very tense," McCall said.

McCall was one of three sheriff's deputies to find himself inside the sheriff's SWAT team's **Lenco BearCat**® armored vehicle earlier this year during a nearly hourlong standoff with a man threatening to kill them.

Although the steel-encased vehicle's primary purpose was to save the lives of the deputies inside, the vehicle also may have saved the life of the other man.

"The No. 1 goal is to preserve life," Sheriff's Lt. Brice Current said. "Because we knew the SWAT team members were safe inside while the suspect was aiming the rifle at them, we were able to make the decision to not shoot him and wait for the opportunity to disarm him safely."

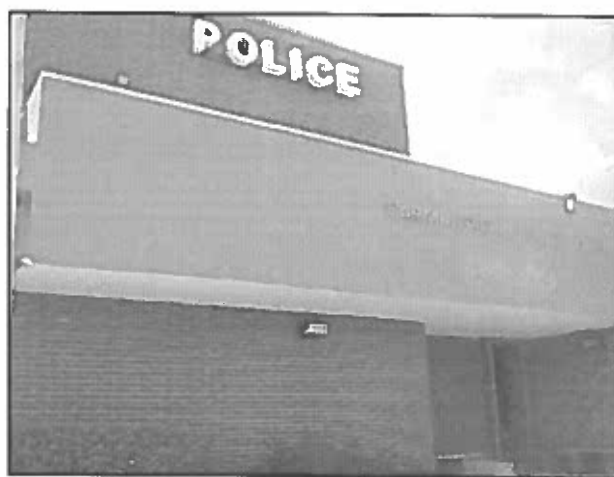
Sheriff's deputies responded at about noon March 31 to a home on County Road 2400 where a man was reportedly threatening to commit suicide. When two deputies arrived, they discovered a middle-aged man in the backyard waving two machetes and spouting threats, McCall said.

Family members told deputies the man had threatened to kill himself and any police who showed up.

The officers backed off and established a perimeter around the home after the man went inside.

Relatives told deputies the man had an AK-47 semi-automatic rifle and two 30-round magazines in the house, McCall said.

Deputies ordered area residents to evacuate, and the SWAT team responded in the **Lenco BearCat**®, which McCall parked within 5 feet of the front door.



*Farmington, NM Police Department  
Credit: Amanda Goodman/KRQE*

Sheriff's Sgt. Scott Facka contacted the man by phone and negotiations began.

"We just wanted to get him help and get him out of the house," said McCall, who was driving the **Lenco BearCat**.

"We wanted him to come out without any weapons."

The man entered and exited the house several times while holding the gun. He leaned across the front of the vehicle and pointed the weapon at each of the three deputies.

"It made you question a lot of things including how good your equipment is," Sheriff's Sgt. Shane Ferrari said. "He was angry and crying, his face was red, and he was holding the weapon so tight his knuckles were white."

Despite the steel frame and armored windows protecting them, the three deputies instinctively ducked each time the man pointed the gun in their direction.

"He scraped the window with the muzzle of his gun," Current said.

Scratches remain on the vehicle where the suspect dragged the gun.

"He wanted suicide by cop," McCall said. "He wanted us to kill him."

Deputies are told the **Lenco BearCat's** armored windows can withstand multiple hits from high-powered guns, including a .50-caliber rifle.

"He put the muzzle right against the glass, 10 inches from my face," McCall said. "We've been told this **Lenco BearCat** can withstand multiple hits, but still that muzzle was pretty big."

While the three deputies were safe inside the vehicle, not far from their thoughts were the five other deputies hiding unprotected around the residence, McCall said.

"We all were happy we got through it without having to shoot him," McCall said. "The **Lenco BearCat** allowed us to get close enough to use the Taser."



*The San Juan County Sheriff's Office SWAT team posing with their new **Lenco BearCat**.*

After nearly an hour, deputies were able to deploy a Taser through one of the vehicle's 11 ports.

SWAT team members were able to subdue the man and take him into custody. He was charged him with 12 counts of third-degree felony aggravated assault against a peace officer.

"I can honestly say that the **Lenco BearCat** saved the suspect's life," Current said.



**EQUIPMENT BUDGET WORKSHEET**

Applicant: Santa Fe County  
 Name of Project: Sheriff Tactical Rescue Vehicle

Project # 1

- List all equipment that will be purchased; ONE PER PROJECT. PLEASE NOTE: Equipment listed in the AEL is not automatically approved for funding with Federal preparedness grants. The AEL list is located by clicking this link: [https://www.hhs.dhs.gov/sites/default/files/AEL\\_PDF\\_Complete.pdf](https://www.hhs.dhs.gov/sites/default/files/AEL_PDF_Complete.pdf)
- 1) Approved projects will be based on the equipment provided below. DHSEM reserves the right to augment this list based on grant guidance and technical guidance from State programs, product research, and support groups such as SICWG.

AUTHORIZED EQUIPMENT LIST (AEL) NUMBERS		NAME OR TYPE OF EQUIPMENT	AMOUNT TO BE PURCHASED	COST PER ITEM	TOTAL
1	12VE-00-SPEC	Vehicle, Specialized EM	1	\$ 283,848.00	\$ 283,848.00
2				\$ -	\$ -
3				\$ -	\$ -
4				\$ -	\$ -
5				\$ -	\$ -
6				\$ -	\$ -
7				\$ -	\$ -
8				\$ -	\$ -
9				\$ -	\$ -
10				\$ -	\$ -
11				\$ -	\$ -
12				\$ -	\$ -
13				\$ -	\$ -
14				\$ -	\$ -
15				\$ -	\$ -
16				\$ -	\$ -
17				\$ -	\$ -
18				\$ -	\$ -
19				\$ -	\$ -
20				\$ -	\$ -
21				\$ -	\$ -
22				\$ -	\$ -
23				\$ -	\$ -
24				\$ -	\$ -
25				\$ -	\$ -
GRAND TOTAL:				\$	283,848.00

\*\*\*Do not forget to take a screen shot each AEL # and description for documentation. \*\*\*

Do not reproduce a copy of the entire AEL and attach it to the application.

<b>Description:</b>	Specialized vehicles designed to support specific CBRNE mission area requirements. Examples include deployment vehicles, tactical intervention vehicles, hazmat units, communications units, bomb response units, mobile morgue units, and special transport units such as all-terrain vehicles (ATVs), 2-wheeled personal transports for fully suited bomb technicians, and robot trailers designed to accommodate special mission equipment and accessories.
<b>Applicable Grant Programs:</b>	EMPG , IBSGP , LETPA-SHSP , LETPA-UASI , MMRS , OPSG , PSGP , PSIC , SHSP , THSGP , UASI
<b>Grant Notes:</b>	This category includes special-purpose vehicles for the transport of CBRNE terrorism response equipment and personnel to the incident site. Licensing and registration fees are the responsibility of the jurisdiction and are not allowable under this grant. In addition, general-purpose vehicles (patrol cars, executive transportation, etc.), fire apparatus, and non-CBRNE tactical/armored assault vehicles are not allowable.
<b>Applicable Core Capabilities:</b>	Under the Public Safety Interoperable Communications (PSIC) Grant Program, only mobile communications units that include interoperable communications equipment are allowable. Vehicles to support ECM Operations must be purchased for and used by FBI accredited bomb squads that also meet the FBI ECM accreditation requirements. For more information on the National ECM Program, please contact FBI SSA Thomas Krall at 703-985-4087 or <a href="mailto:Thomas.Krall@ic.fbi.gov">Thomas.Krall@ic.fbi.gov</a> .

*Vehicles to support ECM Operations must be purchased for and used by an FBI accredited bomb squad that also meets the FBI ECM accreditation requirements. For more information on the National ECM Program, please contact FBI SSA Thomas Krall at 703-985-4087 or [Thomas.Krall@ic.fbi.gov](mailto:Thomas.Krall@ic.fbi.gov).*

---

<b>12VE-00-SPEC</b>	<b>Vehicle, Specialized Emergency Management</b>
<b>Description:</b>	Specialized vehicles for emergency management operations. This category includes special-purpose vehicles for the transport of response equipment and personnel to incident sites which may have limited or restricted access as a result of an emergency or disaster.
<b>Applicable Grant Programs:</b>	EMPG , IBSGP , MMRS , PSGP , PSIC , SHSP , THSGP , UASI
<b>Grant Notes:</b>	This category includes special-purpose vehicles for the transport of CBRNE terrorism response equipment and personnel to the incident site. Licensing and registration fees are the responsibility of the jurisdiction and are not allowable under this grant. In addition, general-purpose vehicles (patrol cars, executive transportation, etc.), fire apparatus, and non-CBRNE tactical/armored assault vehicles are not allowable.
<b>Applicable Core Capabilities:</b>	Environmental Response/Health and Safety , Interdiction and Disruption , Mass Search and Rescue Operations , On-scene Security and Protection , Operational Communications , Operational Coordination , Public Health and Medical Services , Public and Private Services and Resources , Risk Management for Protection Programs and Activities , Screening , Search , and Detection

---

## **Section 13    Terrorism Incident Prevention Equipment**

---

### **(13IT)    Information Technology**

#### **(13IT-00)    ...**

---

##### **13IT-00-ALRT    System, Alert/Notification**

<b>Description:</b>	Alert and notification equipment that allows for real-time dissemination of information and intelligence among responders via equipment such as cellular phones, pagers, text messaging, etc.
---------------------	---

*Interactive versions of this list, including an integrated AEL/SEL display are available on-line at [www.rkb.us](http://www.rkb.us).*