

**SANTA FE COUNTY
PRICE AGREEMENT
PURCHASE AND DELIVERY OF ROCK SALT FOR
SNOW AND ICE REMOVAL**

THIS AGREEMENT is made and entered into by and between **Santa Fe County**, New Mexico, a political subdivision of the state of New Mexico, (hereinafter referred to as the "County") and **Desert Mountain Corporation**, 4381 Highway 64, Kirtland, NM 87417 authorized to do business in the County of New Mexico (hereinafter referred to as the "Vendor").

IT IS MUTUALLY AGREED BETWEEN THE PARTIES:

1. DEFINITIONS

- A. **"County"** shall mean the County of Santa Fe, New Mexico.
- B. **"Using Department or Department"** shall mean a Department, or Division of Santa Fe County.
- C. **"Purchase Order"** shall mean a fully executed Purchase Order issued by the County Purchasing Department that specifies the items and services to be provided by the Vendor.
- D. **"Price Agreement"** means this indefinite quantity Price Agreement which requires the Vendor to deliver F.O.B. to the receiving dock of the Santa Fe County Public Works Department located at 424 NM 599, Santa Fe, N.M. 87506 or other point specified in the purchase order, Rock Salt for the purpose of removing snow and ice, to a Using Department which issues a Purchase Order.
- E. **"Price"** means the Per a ton unit price paid by the County and its Departments for the Purchase and Delivery of Rock Salt for Ice and Snow Removal, as provided in Attachment A, attached hereto.

2. GOODS TO BE PROVIDED

- A. **Purchase.** Attachment A of this Price Agreement lists the price for the Vendor's tangible goods and services. Attachment A also indicates any specifications required for the tangible goods and services that are subject of this Price Agreement.
- B. **Items Listed on Attachment A.** The County may issue Purchase Orders for the purchase of the items listed on Attachment A. Any service ordered by the County must be a service described on Attachment A. All orders issued hereunder must bear both an order number and the number of this Price Agreement No. 2018-0183-A-PW/KE.
- C. **Quantities.** It is understood that this is an indefinite quantity Price Agreement and the County may purchase any quantity of the item(s) or services listed on Attachment A on an as-needed basis. No guarantee or warranty is made or implied that any order for any definite quantity of item(s) or services be issued under this Price Agreement. The Vendor is required to accept the Purchase Order and furnish the items and services.
- D. **Specifications.** The services furnished under this Price Agreement shall meet or exceed the specifications provided in this IFB# 2018-0183-PW/KE including all Addenda. Orders issued pursuant to this Agreement must show the applicable Price Agreement items(s) or services(s).

E. Delivery and Billing Instructions.

1. The Vendor shall deliver the items and services in accordance with the County's instructions. The Vendor shall also deliver, with the services ordered, an invoice listing the order number and the Price Agreement number.
2. Whenever, the Using Department does not accept any deliverable and returns it to the Vendor, all related documentation furnished by the Vendor shall be returned also.
3. The Using Department will inform the Vendor within five (5) business days that a deliverable is unacceptable by the Using Department.
4. Prices listed in Attachment A, for each item, shall be the fixed prices and rates for the items and services.
5. Time is of the essence for purposes of this Agreement. The rock salt shall be delivered within ten (10) calendar days after receipt of order. The County reserves the right to cancel orders or any part thereof, without obligation, if delivery is not made within the stated ten (10) calendar days during regular working hours.

F. Price. Prices listed on Attachment A shall remain firm and fixed for the initial one-year term of the Price Agreement.

G. Price Adjustments.

1. Prices shall remain firm and fixed for the initial one-year term of the contract. Rate increases will be determined at each renewal period as stated in Attachment A.

3. PAYMENT

All payments under this Price Agreement are subject to the following provisions.

- A. Inspection.** Final inspection and acceptance of all items and services ordered shall be made at the destination. Items rejected at the destination for non-conformance with specifications shall be removed, at the Vendor's risk and expense, promptly after notice of rejection.
- B. Acceptance.** In accordance with NMSA 1978, Section 13-1-158, the Using Department shall determine if the items meet specifications, and may accept the items if the items meet specifications. No payment shall be made for any items until the items have been accepted in writing by the Using Department. Unless otherwise agreed upon between the Using Department and the Vendor, within 30 days from the receipt of items, the Using Department shall issue a written certification of complete or partial acceptance or rejection of the items. The time period shall begin at the time of receipt of the final shipment when there are multiple shipments per purchase order. Unless the Using Department gives notice of rejection within the specified time period, the items will be deemed to have been accepted.
- C. Issuance of Orders.** Only written, signed and properly executed purchase orders are valid under this Price Agreement.
- D. Invoices.** The Vendor may submit invoices for payment no more frequently than monthly. The Vendor's invoice shall be submitted in triplicate, duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit prices, extended totals, delivery tickets and applicable taxes. Separate invoices shall be rendered for each and every complete shipment. Invoices must be

submitted to the Using Department and not the Purchasing Division.

- E. **Payment of Invoices.** Upon written certification from the Using Department that the items have been received and accepted, payment shall be tendered to the Vendor within 30 days. If the payment is made by mail, the payment shall be deemed tendered on the date it is postmarked. After the thirtieth day from the date that written certification of acceptance is issued, late payment charges shall be paid on the unpaid balance due on the Price Agreement to the Vendor at the rate of 1.5 % per month. Payment shall be made to the Vendor's designated mailing address.
- F. **Tax Note.** Applicable gross receipts taxes or local option taxes shall be included on each invoice and shown as a separate item to be paid. The payment of taxes for any money received under this agreement shall be the Vendor's sole responsibility and must be reported under the Vendor's federal and county tax identification number(s). If a Using Department is exempt from the New Mexico gross receipts tax or local option taxes for the transaction, the Using Department shall provide the Vendor with written evidence of such exemption(s).

4. TERM

This Price Agreement shall become effective as of the date of last signature by the parties below and shall terminate one (1) year later, unless earlier terminated pursuant to Section 6 (Termination) or Section 11 (Appropriations). The County has the option to extend the term of this Price Agreement in one (1) year increments not to exceed four (4) years in total.

5. CANCELLATION

- A. The County reserves the right to cancel without cost to the County all or any part of any order placed under this Price Agreement if the services or deliverables fail to meet the requirements of this Price Agreement.
- B. The failure of the Vendor to perform its obligations under this Price Agreement shall constitute a default of this Price Agreement.
- C. The Vendor may be excused from performance if the Vendor's failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, unless the County shall determine that the item, to be furnished by a sub-vendor, is obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery schedule.
- D. Such causes of excuse include, but are not limited to, acts of God or the public enemy, acts of the County or Federal government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of sub-vendors due to any of the above.
- E. The County may cancel all, or any part, of any order without cost to the County if the Vendor fails to meet material provisions of the order and the Vendor shall be liable for any excess costs incurred by the County that is associated with such default.

6. TERMINATION

- A. **For Convenience.** Consistent with applicable New Mexico laws, this Price Agreement may be terminated by the County, without penalty, at any time prior to the expiration date of this Price Agreement. County will provide at least 20 days prior written notice to the

Vendor of the date of termination. Notice of Termination of this Price Agreement shall not affect any outstanding orders issued under this Price Agreement prior to the effective date of termination for convenience by the County.

- B. For Cause.** Either party may terminate this Agreement for cause based upon material breach of this Agreement by the other party, provided that the non-breaching party shall give the breaching party written notice specifying the breach and shall afford the breaching party a reasonable opportunity to correct the breach. If, within 30 days, after receipt of a written notice, the breaching party has not corrected the breach or, in the case of a breach which cannot be corrected in 30 days, begin and proceed in good faith to correct the breach, the non-breaching party may declare the breaching party in default and terminate the Agreement effective immediately. The non-breaching party shall retain any and all other remedies available to it under the law.

7. AMENDMENT

This Price Agreement may only be amended by mutual agreement of the County and the Vendor upon written notice by either party to the other. Any such amendment shall be in writing and signed by the parties hereto. Unless otherwise agreed to by the parties, an amendment shall not affect any outstanding Purchase Order(s) issued, by the County, prior to the effective date of the amendment.

8. ASSIGNMENT

Vendor shall not sell, assign, pledge, transfer, or otherwise convey any of its rights or interests in this Price Agreement.

9. NON-COLLUSION

In signing this Price Agreement, the Vendor certifies it has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with its offer and this Price Agreement.

10. RECORDS

During the term of this Price Agreement and for three years thereafter, the Vendor shall maintain detailed records pertaining to the services or deliverables provided. These records shall be subject to inspection by the Department, the County and State Auditor and other appropriate County authorities. The County shall have the right to audit billings both before and after payment. Payment under this Price Agreement shall not foreclose the right of the Department to recover excessive or illegal payments.

11. APPROPRIATIONS

The terms of this Price Agreement, and any orders placed under it, are contingent upon sufficient appropriations and authorization being made by the Board of County Commissioners for the performance of this Price Agreement. If sufficient appropriations and authorization are not made, this Price Agreement, and any orders placed under it, shall terminate upon written notice

being given to the Vendor. The County's decision as to whether sufficient appropriations are available shall be accepted by the Vendor and shall be final.

12. CONFLICT OF INTEREST

The Vendor warrants that it presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with any performance required under this Price Agreement. The Vendor shall comply with any applicable provisions of the New Mexico Governmental Conduct Act and the New Mexico Financial Disclosures Act.

13. APPROVAL OF VENDOR'S REPRESENTATIVES

The County reserves the right to require a change in Vendor representatives if the assigned representatives are not, in the opinion of the County, serving the needs of the County adequately.

14. SCOPE OF AGREEMENT, MERGER

This Price Agreement, including attachment(s) incorporates all the agreements, covenants, and understandings between the parties hereto concerning the subject matter hereof and all such covenants, agreements and understandings have been merged into this written Price Agreement. No prior agreement or understandings, verbal or otherwise, of the parties or their agents shall be valid or enforceable unless embodied in this Price Agreement.

15. NOTICE

The New Mexico Procurement Code, NMSA 1978, Sections 13-1-28 through 13-1-199 imposes civil misdemeanor criminal penalties for its violation. In addition, the New Mexico criminal statutes impose penalties for bribes, gratuities and kickbacks.

16. INDEMNIFICATION

The Vendor shall hold the County and its Departments, agencies and employees harmless and shall indemnify the County and its agencies and employees against any and all claims, suits, actions, liabilities and cost of any kind, including attorney's fees for personal injury or damage to property arising from the acts or omissions of the Vendor, its agents, officers, employees, or sub-Vendors. The Vendor shall not be liable for any injury or damage as a result of any negligent act or omission committed by the Department, its officers or employees.

17. THIRD PARTY BENEFICIARY

This Price Agreement was not intended to and does not create any rights in any persons not a party hereto.

18. NEW MEXICO TORT CLAIMS ACT.

No provision of this Price Agreement modifies or waives any sovereign immunity or limitation of liability enjoyed by the County and its Departments or its "public employees" at common law or under the New Mexico Tort Claims Act, NMSA 1978, Section 41-4-1, et seq.

19. INSURANCE.

- A. General Conditions. The Vendor shall submit evidence of insurance as is required herein. Policies of insurance shall be written by companies authorized to write such insurance in New Mexico.
- B. General Liability Insurance, Including Automobile. The Vendor shall procure and maintain during the life of this Price Agreement a comprehensive general liability and automobile insurance policy with liability limits in amounts not less than \$1,050,000 combined single limits of liability for bodily injury, including death, and property damage for any one occurrence. Said policies of insurance shall include coverage for all operations performed for the County by the Vendor; coverage for the use of all owned, non-owned, hired automobiles, vehicles and other equipment, both on and off work; and contractual liability coverage under which this Price Agreement is an insured contract. Santa Fe County shall be named an additional insured on the policy.
- C. Worker's Compensation Insurance. The Vendor shall comply with the provisions of the Worker's Compensation Act.
- D. Increased Limits. If, during the life of this Price Agreement, the Legislature of the State of New Mexico increases the maximum limits of liability under the Tort Claims Act (NMSA 1978, Sections 41-4-1 through 41-4-29, as amended), the Vendor shall increase the maximum limits of any insurance required herein.

20. APPLICABLE LAW

This Price Agreement shall be governed by the laws of the State of New Mexico.

21. CHOICE OF LAW

This Price Agreement shall be governed by and construed in accordance with the laws of the State of New Mexico. The parties agree that the exclusive forum for any litigation between them arising out of or related to this Price Agreement shall be in the First Judicial District Court of New Mexico, located in Santa Fe County, New Mexico.

22. INVALID TERM OR CONDITION/SEVERABILITY

The provisions of this Price Agreement are severable, and if for any reason, a clause, sentence or paragraph of this Price Agreement is determined to be invalid by a court or department or commission having jurisdiction over the subject matter hereof, such invalidity shall not affect other provisions of the Price Agreement, which can be given effect without the invalid provision.

23. ENFORCEMENT OF AGREEMENT

A party's failure to require strict performance of any provision of this Price Agreement shall not waive or diminish that party's right thereafter to demand strict compliance with that or any other provision. No waiver by party or any of its rights under this Price Agreement shall be effective

unless expressed and in writing, and not effective waiver by a party of any of its right shall be effective to waive any other rights.

24. SURVIVAL

The provisions of the following listed paragraphs shall survive termination of this Price Agreement: Delivery & Billing Instructions; Records; Indemnification; Applicable Law; and Survival.

25. NOTICES

Either party may give written notice to the other party in accordance with the terms of this Price Agreement. Any written notice required or permitted to be given hereunder shall be deemed to have been given on the date of delivery if delivered by personal service or hand delivery or three business days after being mailed.

To the County:

**Santa Fe County Public Works Department
Attn: Eric Giron, Project Manager
102 Grant Avenue
PO Box 276
Santa Fe, NM 87504-0276**


To the Vendor:

**Desert Mountain Corporation
Attn: Paul Bessey
4381 Highway 64
Kirtland, NM 87417**

Either party may change its representative or address above by written notice to the other in accordance with the terms of this Price Agreement. The carrier for mail delivery and notices shall be the agent of the sender.


IN WITNESS WHEREOF, the parties have duly executed this Agreement as of the date of last signature by the parties below.

SANTA FE COUNTY


Katherine Miller
County Manager

1.29.18
Date

Approved as to form:



R. Bruce Frederick
County Attorney

1-23-18

Date

Finance Department:



Stephanie Schardin Clarke
Finance Director

1/24/18

Date


VENDOR

Signature

Date


Print Name and Title

Approved as to form:


R. Bruce Frederick
County Attorney

1-23-18
Date

Finance Department:



Stephanie Schardin Clarke
Finance Director

1/24/18
Date

VENDOR


Signature

1/26/18
Date


Print Name and Title
Accounting

ATTACHMENT A

IFB #2018-0183-PW/KE

BID SHEETS

IFB #2018-0183-PW/KE

PURCHASE AND DELIVERY OF ROCK SALT
FOR ICE & SNOW REMOVAL

Please offer your best price for the purchase and delivery of rock salt for ice and snow removal operations as listed below. Price shall include all costs of labor, travel, equipment, tools, materials, federal and permits, licenses, fees, freight and any other items necessary to complete the services. Include signature at the bottom as stated. Be advised that award may be made without discussion with bidders on offers received.

1. PRICING

Approximate Quantity	Unit	Description	Unit Price	Unit Price Written in Words
1000	Tons	Rock Salt to be Delivered to the Santa Fe County Public Works Yard	\$125.43 per Ton	One Hundred Twenty Five dollars 43/100

Note: Price shall be exclusive of NM gross receipts tax.

2. RATE INCREASES

Prices shall remain firm and fixed for the initial one-year term of the contract. The bidder shall state below as part of its bid how rate increases will be determined at each renewal period (i.e. a fixed percent, tied to a specific economic factor, no price increase proposed, etc.)

fixed 7 of 4% also due to increasing cost of fuel a fuel surcharge could apply if prices exceed \$29.74

3. REFERENCES

Bidder shall provide three (3) external references from clients who received similar services on a separate sheet. The minimum information to be included is:

- Name of individual or company services were provided for;
- Address of individual or company;
- Name of contact person;
- Telephone number of and email address of contact person;
- Dates services were provided

BID SUBMITTED BY:

COMPANY NAME: Desert Mountain Corporation

NAME Paul Besselp

SIGNATURE: [Signature]

TITLE: President

EMAIL ADDRESS: paul@desertmtnincorp.com

DATE 1-9-18